



Gianluca Giammancheri

Real Estate Development & Operations Lead

Role

Coordinates the execution of Immoveo's real estate operations, overseeing construction site management, procurement activities and the financial control of projects. Manages the selection and coordination of contractors and suppliers, monitors budgets, work progress reports (SAL) and project variations, and oversees contractual matters and real estate crowdfunding campaigns. Has contributed to raising €4.5 million to support real estate development projects, working closely with investors, professional advisors and operational partners.

Key skills

Construction & Project Management	Coordination of construction activities, work progress reports (SAL), project variations and site progress, managing contractors, suppliers and professionals involved in project delivery.
Project Financial Control	Monitoring budgets, actual costs and financial forecasts, with particular attention to cost variances and the profitability of real estate projects.
Contract Management & Corporate Governance	Preparation and management of construction contracts, professional appointments and corporate documentation supporting real estate operations.
Crowdfunding & Investor Relations	Management of fundraising campaigns, investor reporting and relationships with both retail and professional investors.

Education & Certifications

Education	Master's Degree in Economics and Management, University of Rome Tor Vergata.
Certifications	OAM Certification – Financial Agent and Credit Broker. Google – Fundamentals of Digital Marketing.
Relevant Training	Ongoing professional development in project operations management, real estate crowdfunding and real estate development and value enhancement processes.

Previous Professional Experience

Company	Position	Responsibilities
Casavo	Sales Execution & Portfolio Specialist	Managed the operational aspects of property sales and portfolio management, coordinating clients, real estate agencies, financial institutions, notaries and internal stakeholders. Oversaw closing activities, monitored project timelines and resolved operational issues to ensure transactions were completed in line with company standards. Contributed to the optimisation of commercial and operational processes and to the successful completion of more than 40 real estate transactions with a total value exceeding €13 million.

BIP	Consultant – Government & Public Services	Coordinated project activities and stakeholders involved in public sector digital transformation initiatives. Monitored project timelines, progress and critical issues while preparing the operational and management documentation required to support project governance.
Mangia's Resorts	Junior Buyer Intern	Supported procurement and supplier management activities for hospitality facilities, including negotiations, order monitoring, cost control and supply coordination.
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